

The year 2025 has been one of growth and new opportunities for Mission Realty Advisors. We continue to provide community-based nonprofits with expertise to guide decisions related to their facilities. We have also broadened our mission to include providing a bi-annual forum for professionals working in the commercial real estate space to meet and discuss pertinent topics. In addition, we are leveraging our collective experience to provide insights into issues facing the City of St. Louis and how to combat them.

In May, and again in September, MRA hosted events for nonprofit leaders and professional service providers allowing for an exchange of ideas, sharing of vision, and collaboration on issues of mutual interest. Attendance at each gathering exceeded 100, with guest speakers in May being two visionary nonprofit leaders, Pastor Ken Jenkins of R&R Marketplace, and Arrey Obenson of Global St. Louis (formerly CEO of the International Institute of St. Louis). At our event in September, Otis Williams, CEO of St. Louis Development Corporation spoke about development opportunities in the City of St. Louis and the development challenges in the wake of the May 16th tornado. The intent, going forward, will be to have subject matter experts address issues facing the local nonprofit and real estate communities. Our next event, in May of 2026, will feature a panel of experts discussing sources of capital for nonprofits including philanthropy, grants, loans and the use of available tax credits.

We are also excited about the opportunity to provide analyses of problems facing the City of St. Louis. To that end, we have and will continue to produce white papers on issues like public safety, how to address the office market decline, and the outmigration of City residents. With the help of local and State government, the time is right for galvanizing available resources to get St. Louis back on an upward trajectory. We look forward to working with each of you in the coming year.



Pete W. Kinsella, Jr.  
Executive Director



## Newsletter Highlights

### Building Community Engagement

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### Sponsor Spotlight: Brinkmann Constructors

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### Welcome New MRA Board Member Doug Finer

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### Nonprofit Synergy Alliance and Nonprofit Mergers

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### Save The Date: May 7, 2026 Speaker Series

## Sponsor Spotlight:

# Brinkmann CONSTRUCTORS

Brinkmann Constructors has been a valued sponsor of Mission Realty Advisors from its inception in 2022. In Brinkmann's words...

***Our commitment to community involvement and charitable initiatives reflects our belief that our impact should extend beyond construction—helping to build stronger communities.***

This commitment aligns with the mission of MRA with our focus on community-based nonprofits in need of guidance on facility issues and access to resources to further their missions. We are so grateful for our relationship with Brinkmann, for their service, and for their on-going support.



Welcome  
New Board Member  
**DOUG FINER**



Doug has over three decades of experience as an affordable housing and real estate attorney. For most of his career he served as an Attorney and Chief Counsel in the US Department of Housing and Urban Development (HUD) Office of General Counsel. He recently joined Compton Jones Dresher (CJD), a law firm based in Birmingham, AL with a focus on real estate and affordable housing transactions.

While at HUD, Doug served as Counsel for the agency's Federal Housing Administration (FHA) Multifamily, Healthcare, and Single-Family loan insurance programs, closing and servicing hundreds of multifamily market-rate and affordable loans as well as residential care facilities throughout the eastern half of Missouri. He also served as counsel for HUD's Offices of Public Housing and Community Planning and Development.

At Compton Jones Dresher, Doug's practice focuses on a wide range of affordable housing, and real estate finance and development issues. Doug is CJD's first employee in St. Louis. He also serves on the board of Covenant Place, a St. Louis non-profit affordable housing community for seniors.

## Nonprofit Synergy Alliance and Nonprofit Mergers



MRA's collaborative, Nonprofit Synergy Alliance (NSA) is positioned to address the current trend in nonprofit mergers. Mergers are an increasingly strategic option for nonprofit organizations seeking to strengthen their impact, efficiency, and sustainability. In a challenging funding environment, nonprofits often face pressure to do more with limited resources. A merger can help address these challenges by pooling assets, streamlining operations, and expanding programs. Unlike in the corporate sector, where mergers often focus on profit or market share, nonprofit mergers are typically mission driven. They aim to enhance service delivery, reduce duplication, and create a stronger, more resilient organization capable of advancing shared goals.

A successful merger can lead to improved financial stability, greater program reach, and enhanced credibility among funders and stakeholders. It can also facilitate capacity building by bringing together complementary expertise, networks, and infrastructure. However, mergers require careful planning and open communication. Aligning organizational cultures, leadership styles, and missions is often more complex than the legal or financial aspects. Nonprofits must conduct thorough due diligence to ensure that the merged entity preserves the integrity of both organizations' missions and values.

Ultimately, a merger should be viewed not as a sign of weakness but as a strategic tool for long-term sustainability and increased social impact. When executed thoughtfully, mergers allow nonprofits to amplify their voices, better serve their communities, and build a stronger foundation for continued growth and innovation in an increasingly competitive and resource-constrained environment.

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## MISSION REALTY ADVISORS SPEAKER SERIES

Thursday, May 7, 2026

4 to 6 pm

Join MRA and company for a panel discussion regarding  
non-profit real estate capital sourcing



Peter Kinsella  
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